



The University of North Georgia (UNG) is conducting a national search for an accomplished, creative leader to serve as the next Dean of the Mike Cottrell College of Business (MCCB).

### **THE MIKE COTTRELL COLLEGE OF BUSINESS**

The Mike Cottrell College of Business serves business and technology students across all five UNG campuses and currently enrolls more than 20% of the entire UNG student body. The College prepares students to lead in the workplace and strengthen their communities through academic excellence, experiential learning, innovative teaching, as well as entrepreneurial and ethical leadership development. Students learn the skills and expectations necessary to become strong and effective leaders in their future careers. In addition, the Mike Cottrell College of Business is a valued partner in regional economic development.

The MCCB has 72 faculty and 14 staff, with 4500 undergraduate majors and 41 graduate students. UNG's Mike Cottrell College of Business is AACSB-accredited and has been recognized by Military Times as a "Best for Vets Business School."

### **MISSION & VISION OF MCCB**

The Mike Cottrell College of Business educates students to become ethical business professionals and prepares them to serve as leaders in their communities and in the global marketplace.

We accomplish our mission through:

- providing innovative learning environments,
- producing relevant intellectual contributions, and
- engaging in meaningful outreach and service.

Graduates of the University of North Georgia are expected to have the skills and traits necessary to become leaders in their future careers. Students in the Mike Cottrell College of Business develop these skills through academic experience, experiential learning, involvement on- and off-campus and professional development programming.

The College fosters student success through a robust internship program, a co-curricular professional development program, the Cottrell Speaker Series, an award-winning Enactus Club, and other discipline-related student organizations.

### **ACADEMIC PROGRAMS**

- The Cottrell MBA
- Master's Degree Programs: Cottrell MBA, Cybersecurity Graduate Certificate, Technology Leadership Certificate

- Bachelor's Degree: Accounting, Computer Science, Finance, Information Systems, Management, Marketing, Paralegal Studies, Technology Management
- Associate Degree Programs: Business Administration Pathway, Computer Science Pathway, Paralegal Studies

## CENTERS

The College houses two academic centers – the BB&T Center for Ethical Leadership and the Center for Entrepreneurship and Innovation. It has also been designated as a National Center of Academic Excellence in Cyber Defense Education.

The BB&T Center for Ethical Leadership works to develop ethical leaders and to become a catalyst for ethical thought, analysis and engagement. Ideally, by educating today's leaders and students - tomorrow's leaders - the BB&T Center for Ethical Leadership can create a deeper understanding of how ethical leadership applies to individuals, organizations and communities.

The Center for Entrepreneurship & Innovation in the Mike Cottrell College of Business at UNG is a collaborative initiative that engages students, faculty and staff across the University, as well as communities within the region, who imagine, innovate, start and grow new and existing ventures.

The Center for Cyber Operations Education at UNG prepares students for military and civilian careers in cybersecurity, cyber operations, and cyber defense. UNG is designated by the NSA and Department of Homeland Security as a National Center of Academic Excellence in Cyber Defense Education (CAE-CDE).

More information about the MCCB can be found [here](#).

## UNIVERSITY OF NORTH GEORGIA

Located in the fastest-growing region of the state, the University of North Georgia is a multi-campus university with an enrollment of about 19,000 students, making it one of the largest institutions in the University System of Georgia. UNG is focused on a mission of educational excellence, leadership development and community engagement opportunities that develop students into leaders for a diverse and global society. Through a variety of educational pathways that provide access and range from certificates and associate degrees to professional doctoral programs, UNG is responsive to regional education and economic development needs. Federally designated as a Senior Military College, one of the university's signature leadership programs is its 800-member Corps of Cadets at UNG's Dahlonega Campus.

## THE POSITION

The Dean will partner with College and University leadership to formulate and implement strategies that promote academic excellence and scholarly activity, respond to community and workforce development priorities, and prepare students to be successful business and civic leaders in their chosen profession.

As the College's chief academic officer, the Dean will provide leadership in the planning and implementation of the College's academic programs, defining the College's strategic priorities in line with the changing national and global business environment and building strong

relationships with private- and public-sector partners to secure resources to support those priorities.

Reporting to the Provost and Senior Vice President for Academic Affairs, the Dean of the Mike Cottrell College of Business serves as a member of the Provost's Council. The Dean is responsible for all matters related to the College's internal management, including recruiting and retaining talented faculty; establishing community, regional, national and international partnerships to support faculty and student needs; and overseeing operations and budgeting.

Duties and Responsibilities include:

- Effectiveness in motivating, directing, and guiding others to achieve designated goals;
- Ability to anticipate future institutional needs and execute appropriate planning;
- Effectiveness in managing and modeling a high standard of service within the College;
- Ability to select, supervise, evaluate & develop potential of faculty and staff;
- Recommends to Provost & Senior VPAA faculty appointments within the College;
- Recommends to Provost & Senior VPAA candidates from college for promotion and tenure;
- Creates and sustains an environment supportive of research and scholarship;
- Provides oversight of the College's instructional program including leadership in curriculum development;
- Leads the college's fundraising and grant-seeking efforts;
- Collaborates across the university and with the external community to advance the mission of the University and College;
- Exercises management responsibility for college budget and departmental budgets within college;
- Assumes responsibility for the supervision of the College's support staff and personnel.

Strongly Preferred Job Specifications:

- Earned doctorate (Ph.D., Ed.D. or DBA) from an accredited institution in a field appropriate to disciplines within the college;
- Business experience with a proven track record of success;
- Professional, scholarly, and educational accomplishments commensurate with an appointment as a tenured faculty member within the college;
- Administrative experience at the department head level or senior executive level or higher.

Desired Qualifications:

- Experience and accomplishments commensurate with appointment as a tenured full professor within the college or a senior business executive;
- Proven track record of leadership;
- Experience solving complex curricular, budgetary, human resource challenges;
- Experience overseeing accreditation, particularly AACSB;
- Experiences supporting faculty, staff and student development;
- Experiences with the development and implementation of a strategic plan;
- A track record of external support, community engagement and fundraising.
- A strong desire to raise the College of Business to national stature

Inquiries, nominations and applications are invited. For fullest consideration, applicant materials should be received by **August 1, 2018**. Candidates should provide a CV, a letter of application that addresses the responsibilities and requirements described above, and the names and contact

information of five references. Candidate confidentiality will be respected, and references will not be contacted without prior knowledge and approval of candidates.

Inquiries and application materials should be sent via email to the search consultant, Dr. Thomas Fitch at: [UNGBusinessDean@storbecksearch.com](mailto:UNGBusinessDean@storbecksearch.com)

**Thomas Fitch, Partner**  
**Amanda Bennett, Sr Associate**  
**Storbeck / Pimentel & Associates, LP**  
**Email: [UNGBusinessDean@storbecksearch.com](mailto:UNGBusinessDean@storbecksearch.com)**

*Equal Employment Opportunity and Affirmative Action: At the University of North Georgia, we are a proud Equal Employment Opportunity and Affirmative Action employer that promotes a workplace that values and reflects the diversity of our community through an exceptional and talented workforce. Throughout the recruitment and employment relationship, we maintain integrity and respect for others regardless of race, religion, color, sex, age, national origin, disability, genetics, or veteran status. We foster a work environment free from discrimination or retaliation; and a culture where every individual has the opportunity to realize their full potential. For more information, [please review the Department of Labor \(DOL\) poster on EEO and the Law.](#)  
UNG is a federal contractor and desires priority referrals of protected veterans*